

Biden-Harris Administration Awards Record-Breaking \$154.2 Billion in Contracting to Small Businesses



[Article originally appeared in www.sba.gov]

Administrator Isabella Casillas Guzman, head of the U.S. Small Business Administration (SBA) and the voice for America’s 33 million small businesses in President Biden’s Cabinet, announced that the Biden-Harris Administration exceeded its small business federal contracting goal, awarding 27.2 percent or \$154.2 billion in federal contract dollars to small businesses, an \$8 billion increase from the previous fiscal year. The share of contracts going to small businesses equates to 27.2 percent of total federal contracting funds. Combined with \$72 billion in sub-prime contracting goals, this historic spend has supported over one million jobs in the American economy.

Overall, the federal government exceeded its goal of 23 percent in prime contract dollars and earned an “A” on this year’s government-wide Scorecard. Eleven federal agencies earned an “A+” for their agencies’ achievements in small business contracting, and an additional ten agencies received an “A” grade. SBA sets contracting goals for each agency and works with govern-

ment buyers to ensure that they prioritize small businesses.

“The Biden-Harris Administration set historic records in small business contracting, including the highest percentage spend to Small Disadvantaged Businesses and growth for our Service-disabled Veteran Small Businesses, which has advanced competition, strengthened local economies, and supported job growth across the nation,” said Administrator Guzman. “By expanding small business opportunities and building equity in federal procurement, we have helped to ensure that federal agencies can fully leverage the extraordinary talent and innovation delivered by our nation’s entrepreneurs. Building on the major procurement reforms announced last year, the SBA will continue to further progress in all federal procurement goals so more entrepreneurs can grow their businesses with government contracts, including those presented by President Biden’s Infrastructure Investment and Jobs Act.”

“Small businesses know how to get the job done, and they have a key role to play in delivering the

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Mayor Breed Signs Balanced Budget that Sets San Francisco on Path to Recovery

[Article originally appeared in <https://sfmayor.org>]

Mayor London N. Breed signed San Francisco’s \$14 billion dollar budget a day after the Board of Supervisors voted its final approval on Tuesday. Mayor Breed was joined by Supervisor Hillary Ronen, members of the Board of Supervisors, and other City officials at a signing ceremony on the Mayor’s Balcony at San Francisco City Hall.

“This budget sets forth our priorities to deliver on the basic services our residents deserve, while also building towards a stronger future as we emerge from this pandemic,” said Mayor London Breed. “The significant investments in this budget will strengthen our economic recovery, restore public safety, support workers and families, and build on efforts to reduce homelessness and address behavioral health. I want to thank Budget Chair Supervisor Hillary Ronen for working collaboratively through this process.”

“Today the Mayor signed a budget that we believe reflects the collective values of the Board and balances the need to revitalize our downtown corridors with the imperative to support our neighborhoods and our most vulnerable residents and workers,” said Supervisor Hillary Ronen. “We are also collectively proud that our City workers are getting the raise they so richly deserve after getting the City through the first worldwide pandemic of our lifetime. I want to thank my colleagues on the Budget and Appropriations Committee, the entire Board, the Mayor’s office, and so many community advocates for their work on this budget.”

support areas that rely on workers, tourists, and other visitors. The funding proposal will also continue the City’s existing Ambassador programs located in areas like Mid-Market, Union Square, Downtown, South of Market, and along the Embarcadero.

The budget also includes \$7.2 million over the two years to support an enhanced Tenderloin cleaning initiative, which will expand Public Works’ current cleaning operations in the area. In addition to enhanced cleaning efforts, the budget includes \$4.4 million over the two years to support enforcement of the street vending ordinance, developed in partnership with the Board of Supervisors.

Public Safety and Alternatives to Policing

Since the beginning of COVID-19, the Police Department has experienced both a high rate of officer attrition and difficulty attracting new officers to the Department. To address this, the Budget funds a Police Hiring Plan to fill the

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PUBLIC POLICY

SBA Administrator Guzman Announces Two Federal Advisory Committees to Accelerate American Innovation and Access to Capital for Small Businesses and Startups

Administrator Isabella Casillas Guzman, head of the U.S. Small Business Administration (SBA) and the voice for America's 33 million small businesses and startups in President Biden's Cabinet, announced the establishment of two new federal advisory committees, the Invention, Innovation, and Entrepreneurship Advisory Committee (IIEAC) and the Investment Capital Advisory Committee (ICAC), to accelerate support for startups driving critical innovation across the U.S. and increase small businesses' access to patient capital.

"The Biden-Harris Administration recognizes that innovation and entrepreneurship are big driving forces of America's historic economic boom and will play key roles in our nation's transition to stable and steady economic growth and prosperity," said Administrator Guzman. "These new advisory committees will help us gain valuable insights into not only how the SBA can improve programs and policies to strengthen the innovation ecosystem across the nation, but also how the agency can better serve our customers while accelerating the flow of patient private and public capital to innovative startups and small businesses."

The advisory committees will consist of members with a diverse set of perspectives, experiences, and occupational backgrounds to provide advice and recommendations to the SBA on policy and programs. The IIEAC will focus on innovation commercialization, lab-to-market translation, and constructing a more equitable, inclusive federal innovation ecosystem. The ICAC will be geared toward developing a more inclusive investment ecosystem for small businesses and domestic private funds committing capital to small businesses with an emphasis on access to patient investment capital and affordable private long-term loans.

"One of the SBA's top priorities is to provide American main street small businesses and innovative startups with access to critical patient capital and R&D funds to advance innovation and support the small businesses located across communities in every corner of our country. The foundation of our support for innovation is the Small Business Innovation Research (SBIR) program which, for 40 years, has served as America's Seed Fund, providing startups with the R&D funding necessary to pursue big ideas. Since 1958, the Small Business Investment Company (SBIC) Program has worked with private equity and private credit funds to accelerate

the flow of patient capital and long-term loans to small businesses old and new across industries and geographies. The new federal advisory committees will foster dialogue and identification of opportunities to accelerate and diversify SBA's support for innovative startups and small businesses," said Bailey DeVries, Associate Administrator, SBA Office of Investment and Innovation. "The federal innovation ecosystem is what provides resources to innovators with the big ideas of today that will become the cutting-edge businesses of tomorrow."

The SBA is seeking nominations from members of the public.

The requirements for nominations to the IIEAC include:

- Former or current small business owner;
 - Community leader;
 - Official from a small business trade association or academic institution;
 - Member of the innovation community.
- The requirements for nominations to the ICAC include:
- Former or current small business owner;

- Community leader;
- Official from a trade association or investment institution;
- Member of the investment community.

Nominees should send a letter of self-nomination or a letter of nomination from a peer, professional organization, society, or member of Congress. The letter should highlight accomplishments and experience working with small businesses in relevant subject matter areas relating to innovation and investment. Along with the Nominee Information Form and resume, nominees should include the following:

- Full name of nominee
- Occupation
- Physical address
- Telephone number
- Email address

For issues or questions with either FAC application, please email IIEAC@sba.gov (for concerns regarding IIEAC) or ICAC@sba.gov (for concerns regarding ICAC).

SOURCE: www.sba.gov

\$154.2 Billion in Contracting to Small Businesses

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generational infrastructure investment underway through the Bipartisan Infrastructure Law," said U.S. Transportation Secretary Pete Buttigieg. "We know that it hasn't been easy for small businesses – particularly those owned by women and people of color – to reap the benefits of past infrastructure investments, and we're proud of the actions this Administration is taking to level the playing field, remove barriers to opportunities, and increase access to wealth creation for small businesses across America."

"The Department of Homeland Security (DHS) is honored to receive an A+ for the sixth year in

a row – the largest federal agency to have such a record - for the accomplishments of our acquisition professionals in maximizing opportunities for small businesses," said Homeland Secretary Alejandro N. Mayorkas. "Last year alone, DHS obligated \$8 billion to American small businesses working to support the homeland security mission. DHS will continue to lead in small business contracting by focusing on small business outreach and engagement as we support diversity, equity, and inclusion."

"At NASA, we work to explore the secrets of the universe for the benefit of all, and a big part of that is how we improve life on Earth through

innovation – including technology, medicine, and access to space," said NASA Administrator Bill Nelson. "Our relationships with small businesses help NASA stay on the cutting edge of innovation while allowing us to achieve our small business prime contracting goal to make investments in this country's future. We will continue to work to identify the barriers to access for small businesses and find ways to create more favorable, equitable procurement practices to help establish the future of space exploration, scientific discovery, and aeronautics research."

"Small businesses play a vital role in the American economy, and they are essential to the mis-

sion of the Department of Defense (DoD), enabling us to develop, deliver and sustain critical capabilities to our Warfighter. DoD achieved our small business prime contracting goal for eight consecutive years. This shows our commitment to maximize opportunities for small businesses, which increases competition and strengthens our national and economic security," said DOD Undersecretary William LaPlante.

Visit the link below for the full article:

<https://www.sba.gov/article/2022/jul/26/biden-harris-administration-awards-record-breaking-1542-billion-contracting-small-businesses>

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CALIFORNIA SUB-BID REQUEST ADS



Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBE for the following project:

**Caltrain ~ Peninsula Corridor Joint Powers Board
Guadalupe River Bridge Replacement Project – San Jose
Solicitation No. 22-J-C-032**

REVISED Bid Date: August 19, 2022 at 2:00 PM

****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

All DBE's providing quotes on this project must be certified in a NAICS code applicable to the kind of work quoting on this project. Please make sure to include NAICS code(s) & description(s) on all bids/quotes/proposals. All DBE's bids/quotes/proposals received by Brosamer & Wall will be used as the written confirmation prime contractor is required to submit on the bid due date as proof that DBEs are participating in the contract if DBE does not provide a separate written confirmation. Refer to Bid Documents Section 00801 – DBE Contract Goal.

CONTACT:

Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

Construction Survey/Construction Staking; Temporary Fence (Type ESA) along Environmentally Sensitive Area; SWPPP; Demolition (Remove Fence, Demolish Existing MT1 & MT2 Bridge, Remove Existing Storm Drain System); Settlement Monitoring; Site Clearing (Tree & Debris Removal); Excavation including Temporary Shoring & Permanent P227 Sheet Piling; Temporary River Diversion System; Dewatering; Earthwork (Rail Excavation, Rail Embankment, Structure Excavation, Structure Backfill, Channel Excavation); Horizontal Directional Drilling; Disposal of Excess Soil (Hazardous Material Testing, Existing Railroad Ballast that may contain Hazardous Waste, Excavation Soil that may contain Hazardous Waste); Rip Rap Erosion Control; Underground Ductwork & Structures (Third Part Fiber Optic Support Facilities, PCJPB PTC Fiber Optic Support Facilities); Storm Drain Work (Drainage Inlets, Drainage Basins, Cleanouts, PVC Pipe, Perforated PVC Pipe, Filter Fabric, Pervious Backfill); AC Paving; Landscaping (Planting & Bioswale); Concrete Anchorage Device; Restraint Rods; Polyurethane Bearing Pads; Steel Reinforced Elastomeric Bearing Pads; Reinforcing Steel for Structures (Reinforcing for Bridge Substructure, Bridge CIP Deck & Ballast Curbs, & Retaining Wall, Drill & Bond Dowels); Cast-In-Place Concrete (For Bridge Substructure, MT1 Bridge CIP Deck & Ballast Curbs, MT1 Retaining Wall); Precast Concrete Structures (Single Cell Box Girder with & without Ballast Curb); Cast-In-Drilled-Hole Concrete Piling; Metal Fabrications (Steel Walkway Grating; Steel Pipe Handrailing); Structure Steel; Steel DPG Bearing Assembly; Miscellaneous Steel (Deck/Armor Plates, Walk Brackets, HR Posts, Deck Drains); Bridge Deck Waterproofing; Clean & Paint Structural Steel; Protect & Maintain Signal System; Electrical; New Track Construction (Continuous Welded Rail); Realign Track; OCS Grounding & Bonding (OCS Structures & Other Metallic Objects); Lead Based Paint Abatement; Debris Containment and Collection Plan; Lead Compliance Plan; Aggregate Base; Class 2 Perm; Bedding Material; HMA for Trackway & Bridge Deck; Conduit & Fittings; PCJPB Backbone Fiber; Positive Train Control (PTC) Pull Boxes.

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at website: <https://smctd.bonfirehub.com/opportunities/56097>. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. ****Submit ALL bid/quotes/proposals via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please include your CSLB License Number, DIR Registration Number & NAICS Code on all bid/quotes/proposals.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before August 19, 2022.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBE/SBE for the following project:

UC Berkeley

DM Centennial Bridge Improvements REBID ~ Project No. 12703A

Replace the existing Centennial Drive Bridge Overpass above Lawrence Road with a new 3-span viaduct by shifting the roadway to the south so that the existing bridge and roadway can remain in service during construction.

Bid Date: August 9, 2022, at 2:00 PM

****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:

Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBE/SBEs on all items of work type listed below, including but not limited to:

SWPPP; Construction Survey; Temporary Shoring; Erosion Control; Demolition; Clear & Grub; Roadway Excavation including Offhaul & Disposal; Subgrade Preparation (Scarify, Recompact); round Improvements (East Abutment); Materials (HMA; AC Dike; Aggregate Base; Class 2 Perm; Structure Backfill [Bridge & Retaining Wall]; Rock Slope Protection); Fencing; Roadside Signs; Landscaping; Guardrail; Minor Concrete; Railing; Striping/Pavement Markings; Alternative In-Line Terminal System; Vegetate Swale; Reinforced Concrete Pipe; Electrical; Frame & Grates; Manhole; Underdrain Pipes; Underdrain Cleanout; Structure Excavation (Bridge & Retaining Wall); Permanent Steel Casing; Cast-in-Drilled-Hole Concrete Piling; Prestressing Cast-in-Place Concrete; Structural Concrete (Bridge Footing, Bridge, Approach Slab, Retaining Wall & Barrier Slab); Bar Reinforcing Steel (Bridge & Retaining Wall); Misc. Metal (Bridge); Chain Link Railing; Concrete Barrier (Type 842); Mechanically Stabilized Embankment; Lead Compliance Plan

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. ****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE/SBE CERTIFICATION by 11am on bid day. Please include your CSLB License Number & DIR Registration Number on all bid/quotes. Per project's specification all subcontractors, regardless of tier, must be registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1 and a current CSLB License.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before Bid Date.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



Kiewit Infrastructure West Co.

4650 Business Center Drive • Fairfield, CA 94534
Attn: Amanda Schroeder at norcal.bids@kiewit.com
Phone (707) 439-7300 • Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in **Sunnyvale, CA:**

**SCWP – Secondary Treatment and Dewatering Project
Public Works Project No. UY-21-07
Owner: City of Sunnyvale**

Bid Date: August 10, 2022 @ 3:00 PM

**Subcontractor and Supplier Scopes are due August 03, 2022
and Quotes NO LATER THAN August 09, 2022 at 5 PM.**

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Asphalt Paving • Acoustical Ceilings and Wall Panel • Aggregates • Architectural Woodwork • Auger Cast Piles • Bird Deterrent Devices • Building Furnishing • Building Insulation • Building Interior • Specialties Building Safety & Fire Protection • Cast-in-Place Concrete • Cathodic Protection • Cellular Concrete • Ceramic Tile • Concrete Formwork • Concrete Pumping • Concrete Supply • Crane & Hoists • Dewatering • Doors • Earthwork • Epoxy Injection System • Erosion Control • Expansion Joint • Fiberglass Reinforced Plastic • Fire Suppression • Flashing & Sheet Metal • Flooring • Framing & Gypsum Board Hatches • HVAC • Installation of Truck Scale • Joint Sealants • Masonry • Mechanical Equipment • Metal Roofing • Minor Concrete • Misc. Metals & Structural Steel • Overhead Coiling Doors • Painting & Coating • Pipe & Valve Supply • Potholing • Precast Concrete • Precast Utility Structures • Pre-Fabricated Metal Building & Canopy • Quality Control • Rebar • Shoring • Signage • Skylights • Steel Decking • Striping • Subsurface Utility Exploration/Engineering • Tanks (FRP) • Tanks (Vertical Post-Tensioned) • TPO Roofing • Traffic Control • Trucking • Waterproofing/Dampproofing • Windows & Glazing

Certified thru, but not limited to, any of the following agencies:
www.mdba.gov; www.epa.gov; www.sba.gov; dot.ca.gov

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing through SmartBidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email norcal.bids@kiewit.com to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case-by-case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Clean Water State Revolving Fund (CWSRF) requirements
US Environmental Protection Agency (WIFIA) grant requirements
American Iron and Steel (AIS) requirements
Davis-Bacon Act and California prevailing wage requirements
Disadvantaged Business Enterprises (40 CFR Part 33) requirements

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CA Lic. 433176 // DIR #: 1000011747



Is requesting quotes from certified and qualified CBE Suppliers, and Service Providers defined as Minority/Women/Disadvantaged/Disabled Veteran/Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Bottom Dump Trucking, Clear & Grub, Concrete Pavement, Concrete Structures, Driving Piles, Electrical, Erosion Control, Fencing, Hydroseeding, Irrigation System, Landscaping Services, Paint and Stain Concrete, Pipeline/Drain Inspection & Cleaning, Remediation Services, Roadside Signs, Saw Cutting, Remodelers, Street Sweeping, Super 10's, SWPPP, Temp Fencing, Waterproofing, Water Trucks

SUPPLIERS

Brick/Stone, Miscellaneous Metals, Petroleum

Adventure Park Multi-Benefit Stormwater Capture Project

**Location: Whittier, CA
Project No. SWQ0000006
CBE GOAL 25%**

BID DATE: August 16, 2022 at 11:00 a.m.

All Quotes Due Prior

**Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Rick Welshiemer**

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



CALIFORNIA SUB-BID REQUEST ADS



REQUEST FOR QUOTATION
American Bridge Company is preparing a bid for the following project:
GUADALUPE RIVER BRIDGE REPLACEMENT • SAN JOSE, CA, SANTA CLARA COUNTY
CONTRACT # 22-J-C-032
LETTING DATE AUGUST 19, 2022 @ 2:00 PM

The bid submittal is scheduled for August 19, 2022 @ 2:00 PM. We hereby request that you submit your quotation to us **no later than August 12, 2022 @ 12:00 PM**, on the items of work or materials that your company is certified to supply or perform. We encourage the participation of all DBE (14%) & SBE firms certified on the Office of Civil Rights. All firms are encouraged to include their percentage of participation with their quotation for inclusion into our overall project goals as listed above. **Please email your quotation to estimating@americanbridge.net or fax to (412) 631-2003.**

Peninsula Corridor Joint Powers Board & CalTrain – Guadalupe River Bridge Replacement

Plans and specifications for this project may be obtained through our SmartBid software. Email inquiries to estimating@americanbridge.net and an email with a link will be supplied.

Scopes to be solicited include (but are not limited to) Earthwork/Excavation, E&S Controls, Storm Sewer Piping, Steel Erection, Steel Supply, Rebar Supply, Rebar Placement, Concrete Supply, Concrete Placement, Electrical, Electrical Supply, Drainage Supply, M&P of Traffic Signage, Signage Supply, Signage Installation, Pavement Markings, Landscaping, Seeding, Clearing & Grubbing, Fence Installation & Supply, Guiderail Installation & Supply, Drilled Caissons, Precast Girder Supply, Bearing Pads, Steel Grating, Steel Handrail, Asphalt Paving, Asphalt Supply, Railroad Track Work, Aggregate Supply, Miscellaneous Metal Supply.

Your quote must conform to all requirements of the bid documents, including but not limited to the plans, general provisions, special provisions, specifications, and contract for construction of the owner/agency (including addenda thereto) and follow all federal, state, and local laws.

If your firm is awarded the project by American Bridge Company, you will be required to execute our standard subcontract or material supply agreement and adhere to AB's standard Safety and Quality Programs, all of which is available for your review in the AB Standard Programs & Contracts folder within the project Plan Room. Subcontractors, dependent on scale of scope, may be required to furnish a conforming certificate of insurance along with payment and performance bonds before entering a subcontract, the cost of which should be included in your quotation. Suppliers, dependent on scale of scope, may be required to furnish a supply bond before entering into an agreement. If requested, assistance and/or accommodations can be made in obtaining bonding, credit, insurance, etc.

Please note that American Bridge is a safety-conscious company, and the establishment of a safe workplace will receive the utmost attention. All site personnel will be required to adhere to the safety requirements of American Bridge Company and governing agencies.

Should you require assistance, or additional information concerning the above project, please contact Jene Van Zant, 510-808-4564, jvanzant@americanbridge.net or Brad Hontz, 412-631-1023, bhontz@americanbridge.net

American Bridge Company
1000 American Bridge Way
Coraopolis, PA 15108
(412) 631-1000

American Bridge Company is an Equal Opportunity Employer

Con-Quest Contractors, Inc.
290 Toland Street • San Francisco, CA 94124
Email: bidday@cqcontractors.com
Fax: 415-206-0528

**REQUEST FOR
QUALIFIED DBE SUBCONTRACTORS & SUPPLIERS
FOR:**
Rail Rehabilitation Project
Phase 8 – Crossovers & Interlockings
Revised Bid Date: August 30, 2022 at 2:00 PM

Quotes needed: SWPPP, Utility Trenching, Material Testing/Inspection, Track Signal/Systems, Train Overhead Catenary Systems, Electrical, Precast Fabricator/Installer, Landscaping, Environment Monitoring, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Asphalt Paving, Track Materials, Demolition, Survey, Rebar, Structural/Misc. Metals, Scaffolding/Falsework/Forms, Fencing, Railings, Crane/Hoisting Service, Sheet piling & Shoring, Painting, Geocomposite Drain, Roadway Traffic Striping, Tile Work

Plans & Specs are available at Santa Clara Valley Transportation Authority's website
An Equal Opportunity Employer

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion no later than **August 26, 2022 at 5:00 P.M.**

Please include your DIR Registration No, License No., on your proposal.

SMALL
BUSINESS
EXCHANGE

Con-Quest Contractors, Inc.
290 Toland Street • San Francisco, CA 94124
Email: bidday@cqcontractors.com
Fax: 415-206-0528

**REQUEST FOR
QUALIFIED DBE SUBCONTRACTORS & SUPPLIERS
FOR:**
**GUADALUPE RIVER BRIDGE
REPLACEMENT PROJECT**
Revised Bid Date: August 19, 2022

Quotes needed: SWPPP, Quality Assurance / Control, Material Testing/Inspection, Environment Monitoring, Survey, Hazardous Material Abatement / Disposal, Traffic Control, Earthwork, Tree Removal, Pier Drilling, Asphalt Paving, Landscaping / Irrigation, Hydraulic Seeding, Roadway Traffic Striping, Concrete Hardscapes / Flatwork, Electrical, Structural Demolition, Rebar Fabrication / Installation, Structural and Miscellaneous Metals, Fencing, Painting / Anti-Graffiti / Coatings, Cathodic Protection, Concrete Pumping, Trucking, Crane / Hoisting Service, Sheet piling & Shoring, Ready Mix Concrete, Aggregate Materials, Track Ballast, Geotextile Materials, Pipe Materials / Appurtenances, Controlled Low Strength Fill Material, Track Materials, Structural Precast Material Fabrication / Installation

Plans and Specs are available at www.smctd.bonfirehub.com

An Equal Opportunity Employer

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion no later than **August 17, 2022 at 5:00 P.M.**

Please include your DIR Registration No, License No., on your proposal.



REQUEST FOR CERTIFIED DBE SUBCONTRACTORS/SUPPLIERS/SERVICES

Caltrans Contract 05-0C7324
Construction on State Highway in Santa Cruz County in and near city of Capitola from 0.2 mile South of 41st Avenue overcrossing to 0.2 mile North of Soquel Drive overcrossing
(General Work Description: Construct pedestrian overcrossing and auxiliary lane.
EE: \$26M DBE Goal 27% Revised Bid Date: August 10th, 2022 at 2:00 PM

****This is an Electronic bid submittal****

****Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated****

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to:

CAS/Roadway Signs, Clear & Grub, Erosion Control, Landscaping /Irrigation, AC Paving, Cold Plane AC, CIDH, Joint Seal Assembly, Rebar, Overhead Signs, Painting Steel/Concrete Stain, AC Dike or Curbs, Underground Utilities, Fencing, Metal Railing, MBGR, Bridge & Roadway Concrete Barrier, Striping, Electrical, Minor Concrete, Masonry, Pavement Fabric, Welding, Aggregates, Ready Mix, Concrete Pumping, Underground Pipe Products, Misc. Iron & Steel, Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Lead Compliance Plan, Paving Oil, Bridge Bearings, Underground Precast, MSE Wall Material, Street Sweeping, Traffic Control, Whale Cut Outs, Steel Soldier Piles, 66" Steel Permanent Casing, Bridge Joint Seal, Isolation Casing, Precast Concrete Panels, Asbestos Monitoring (Abatement), Survey, and Quality Control Testing.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmo.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: **05-0C7324**. Sign in is required to access project plans.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com

You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 • Bid Fax 707-746-1603
Equal Opportunity Employer
License No. 772589



**REQUEST FOR QUOTES FROM CERTIFIED
DBE/MBE/WBE/SBE/SBRA/LSAF/HUB Zone SUBS, SUPPLIERS & SERVICE PROVIDERS**

City of Sunnyvale, California
SUNNYVALE CLEANWATER PROGRAM (SCWP)
Secondary Treatment and Dewatering Project
Public Works Project NO. UY-21-07

****This project is CWSRF & WIFIA Funded, EPA forms are required prior to bid day****

Engineers Estimate: \$250M
BID DATE: August 10th, 2022 at 3:00 PM

We are soliciting quotes for the following Divisions and items of work: For Divisions 02, 03, 04, 05, 06, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, including, but not limited to:

AC Paving, Rebar, Electrical, Minor Concrete, Masonry, Welding, Aggregates, Ready Mix, Concrete Pumping, Auger Cast Piles, Welded Steel Pipe, Underground Pipe Products (PVC, DUCTILE), Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Underground Precast, Street Sweeping, Sheet Pile Installation, Dewatering, Mechanical Equipment (Furnish & Install), Shoring, Grouting, Concrete Formwork, Structural Steel, Architectural Woodwork, FRP Fabrications, Damp Proofing, Metal Roof, Wall and Soffit Panels, Hollow Metal Doors & Frames, Overhead Coiling Doors, Glazing, Framing & Gypsum Board, Acoustical Panels, Tile, Painting & Coating, Bird Deterrent, Signage, Safety Equipment, Toilet Accessories, Pumps, Slide Gates, Mixers, Blowers, Odor Control, Metal Building Systems Manual/Electric Actuators, Pre-Stressed Concrete Tank, Fire Extinguishing Systems, Bridge Cranes, Hoists and Davit Cranes, Valves, Pipe Supports, Piping Insulation, Plumbing, HVAC, Louvers, Instrumentation/Controls

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

Project documents may be downloaded from the DemandStar website after you register for access, or they may also be downloaded for FREE from our Box ftp site. Please send an email request to NORCALBIDS@flatironcorp.com Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603
Equal Opportunity Employer
License No. 772589

CALIFORNIA SUB-BID REQUEST ADS

Pankow

Project Name: **ELAC South Gate Educational Center**
 Location: **2525 Firestone Blvd, South Gate, CA 90280**
 General Contractor: **Charles Pankow Builders, Ltd.**

Authorities Having Jurisdiction (AHJ): **Division of State Architect (DSA)**

Charles Pankow Builders, Ltd. is interested in soliciting in Good Faith all subcontracts related to the scopes of work below for the project referenced above:

Final Clean, Demolition and abatement, Reinforcing Steel, CMU, Brick Veneer, Structural Steel Erection, Misc. Metals, Metal Decking, Finish Carpentry, Waterproofing, Insulation, Roofing, Metal Panels, Sheet Metal & Flashing, Fireproofing, Expansion Control, Doors/Frames/Hardware, Overhead Doors, Exterior & Interior Glazing, Framing/Dry-wall/Plaster, Tile, ACT, Acoustic Wall Panels, Resilient Flooring, Carpet Flooring, Wood Flooring, Paint, Visual Display Boards, Signage, Division 10, Welded Wire Storage, Parking Control Equipment, Window Treatment, Laboratory Casework, Elevators, Fire Protection, Plumbing, HVAC, Electrical, Fire Alarm, Tel/Data, Audio/Visual, Security, Earthwork & Grading, Methane Vapor Mitigation System, AC Paving, Site Concrete, Concrete Paving, Pavers, Fences and Gates, Landscape & Irrigation, Site Wet Utilities, Site Security, SWPPP Implementation and Maintenance, etc.

All bidding documents are available through BuildingConnected. Interested subcontractors can contact jchoi@pankow.com with your contact information to access the documents.

Due Dates/Requirements:

- **BID DUE DATE: August 22, 2022 by 2 pm (PST)** Bids must be submitted through BuildingConnected
- Labor Requirements – PLA
- Insurance – OCIP
- Maximum Allowed EMR: 1.24
- Include at least thirty (30%) participation by Local, Small, Emerging and Disabled Veteran (LSEDEV) businesses based on the value of the work by Subcontractor. Subcontractor shall further stipulate that they will meet the goal by either qualifying themselves as an LSEDEV or by subcontracting their work to lower tier subcontractors in the amount of 30% of the overall value of the subcontract.
- Commits to meeting the goals of the Local, Disadvantaged Local Worker, and Veteran Hiring goals set forth by the District which includes the following:
 - o 35% of all skilled trade positions performing project work shall be: first, from qualified workers residing within the Primary Residency Preference Area; second, from qualified workers residing within the Secondary Residency Preference Area; and third, from qualified workers residing within Los Angeles County.
 - o 10% of all Local Workers performing project work shall be Disadvantaged Local Workers and/or Veterans.
 - o 50% of each craft's apprentice workforce shall consist, to the extent available, of first year apprentices.

Charles Pankow Builders is an Equal Opportunity Employer

199 S. Los Robles Ave., Suite 300 Pasadena, CA 91101

Sr. Preconstruction Manager: Jin Choi - Email: jchoi@pankow.com (626) 705-1711

SUKUT CONSTRUCTION

Is requesting quotes from certified and qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Bore and Jack, Concrete Flatwork, Electrical, Manholes, Manhole/Utility Adjusting, Potholing, Project Scheduler (CPM), Saw Cutting, Shoring, Signage, Slurry Seal, Street Sweeping, Striping, Survey, SWPPP, Traffic Control, Traffic Loops, Trucking, Video Recording of Existing Conditions

SUPPLIERS

Aggregates, Asphalt Concrete, BMP's, Diesel Fuel, Equipment Rentals, Erosion Control, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Ready Mix Concrete, Shoring, Traffic Control

FY2020-2021 NON-POTABLE WATER (NPW) OFF-SITE

PIPELINE PROJECTS

Spec No. 2022-22

BID DATE: September 8, 2022 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: **Robbie Zwick**

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

BUSINESS OUTREACH COMMITTEE (BOC)

A CONSORTIUM OF BAY AREA TRANSIT AND TRANSPORTATION AGENCIES



2022 VIRTUAL

MEET THE PRIMES CONSTRUCTION CONTRACTORS

CONNECTING DISADVANTAGED AND SMALL BUSINESS ENTERPRISES WITH PRIME CONTRACTORS AND BAY AREA PUBLIC TRANSIT AGENCIES

FEATURED PRIMES



[Share your firm's Capabilities Statement](#)

AUGUST 18, 2022

4:00 PM – 5:30 PM

Zoom Meeting | [Register Here](#)

SUBCONTRACTING OPPORTUNITIES INCLUDE:
(BUT NOT LIMITED TO)

- Material Hauling/Trucking
- Concrete
- Electrical
- Painting
- HVAC
- Pavement Demolition
- Landscaping
- Pavement Demolition
- Plumbing
- Chain link fence
- Site Preparation
- Roofing
- Flooring
- Excavation
- Framing
- Construction Management

FOR QUESTIONS CONTACT ARTEMISÉ DAVENPORT | ADAVENPORT@GOLDENGATE.ORG | 415-257-4581



BUSINESS DEVELOPMENT

Focus on Leadership Development for Younger Workers

[Article originally appeared in www.constructionexec.com]

By Brian Montelongo and Christy Crook,

The leadership of the commercial construction industry is reaching a moment of critical inflection as this business sector continues to grapple with a severe shortage of skilled workers. This is a problem that has only worsened since last year's figures were released. As the commercial construction industry lurches through 2022, it's dealing with supply chain disruption, material shortages and ever-increasing inflation rates—driving up costs and reducing profitability. But these issues can be mitigated with the right amount of planning, scheduling and estimating. However, the dramatic shortfall of skilled labor remains the most pressing issue—one that we have less capacity to “work around.”

According to Associated Builders and Contractors' (ABC) latest modeling on workforce estimates, the industry must find a way to recruit nearly 650,000 additional workers to meet the rising demand in 2022. Michael Bellaman, ABC's president and CEO, recently addressed this pressing issue, as well as the obstacles the industry is now facing, stating, “[Our] workforce shortage analysis sends a message loud and clear: The construction industry desperately needs qualified, skilled craft professionals to build America. The Infrastructure Investment and Jobs Act passed in November and stimulus from COVID-19 relief will pump billions in new spending into our nation's most critical infrastructure.

Visit the link below for the full article:

www.constructionexec.com/article/focus-on-leadership-development-for-younger-workers



CALIFORNIA SUB-BID REQUEST ADS

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: TROY SNYDER
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

POTRERO POWER STATION – Phase 1 Street Improvements
420 23rd Street, San Francisco, CA 94107
Local Business Enterprise Goal Assigned is 17%
OWNER: CALIFORNIA BARREL COMPANY, LLC
1201 Illinois Street #A, San Francisco, CA 94107
BID DATE: AUGUST 16, 2022 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

The key components of Phase 1 Street Improvement Plans (SIP) are outlined as follows:

Demolition of at-grade and below-grade structures, utilities, appurtenances and facilities; Protection of existing structures, utilities, appurtenances and facilities; Utility relocation; Utility construction, including wet utilities (combined sewer and storm, public storm drain, private storm drain, low pressure potable water, auxiliary water, non-potable water), and dry utilities (joint trench, electric 12kV underground substructure, DT substructure, Comcast substructure, AT&T substructure); Roadway retaining wall construction; Structural concrete; Architectural concrete; Traffic control; SWPPP; Roadway and surface improvements; Hardscape; Street lighting; Site Furnishings; Storm water plan improvements; Roadway planting, irrigation and landscape

Plans and specifications may be reviewed and downloaded from the Building Connected site at <https://app.buildingconnected.com/public/606cc19ad9e8cb00c504ae7c>

A Pre-Bid Coordination Meeting and Job Walk will be held on July 26, 2022 at 8:00 AM located at 420 23rd Street, San Francisco, CA 94107.

Bids to be submitted through Building Connected. If you have questions, please email Troy Snyder at tsnyder@desilvagates.com.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



Gallagher & Burk, Inc.
344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: JIM YACKLEY
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

CITYWIDE PAVEMENT REHABILITATION 2022
Project No. 1006337
Certified Local Business Requirement is 25%
Certified Small Local Business Requirement is 25%

OWNER: CITY OF OAKLAND, CALIFORNIA – DEPARTMENT OF TRANSPORTATION
Bureau of Engineering and Construction
250 Frank H. Ogawa Plaza Suite 4314
Oakland, CA 94612

BID DATE: AUGUST 11TH, 2022 @ 2:00 P.M.

GBI is soliciting quotations from certified Local and Small Local Business, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cold Plane, Crack Sealing, Emulsion supplier, Landscaping, Microsurfacing, Minor Concrete (Remove & Replace), Remove Railroad Tracks, Roadside Signs, Slurry Seal, Striping, Survey, SWPPP Prep/ Water Pollution Control Plan Prepare, Traffic Control Systems, Tree Removal/Trimming, and Trucking.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox link at: <https://www.dropbox.com/sh/m5i7d8y5irra1s/AAAgGatcqZV8hFik9fw5Qofa?dl=0> or the owner's website at: iSupplier: <https://www.oaklandca.gov/services/active-closed-opportunities> OR CIPLIST.com: <http://ciplist.com/plans/?Oakland/city/9392>

Fax your bid to (510) 261-0478 to the attention of Estimator Jim Yackley If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need L/SLBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the L/SLBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: JIM YACKLEY
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 237 – CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY IN SAN JOSE FROM 0.1 MILE EAST OF NORTH FIRST STREET OVERCROSSING TO ZANKER ROAD OVERCROSSING
Contract No. 04-0K2404 Federal Aid Project No. ACNH-P237(014)E
Disadvantaged Business Enterprise (DBE) Goal Assigned is 25%
OWNER: STATE OF CALIFORNIA – DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816
BID DATE: AUGUST 18, 2022 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies materials including but not limited to:

Clearing and Grubbing/Demolition, CMP Pipe Supplier, Cold Plane, Construction Area Sign, CPM Scheduling Consultant, Electrical, Erosion Control, Landscaping, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete Structure, Roadside Signs, Sign Structure, Striping, Structural Excavation, SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Edge Drain, Horizontal Drain, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Class 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Permeable Material, Rubberized HMA (Gap Grade) Material and Asphalt Binder.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: DAVID CZECH
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 5 – CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY IN AND NEAR SACRAMENTO FROM 0.5 MILE SOUTH OF ARENA BOULEVARD OVERCROSSING TO 0.4 MILE SOUTH OF 99/5 INTERCHANGE AND FROM 0.5 MILE NORTH OF THE 99/5 INTERCHANGE TO 0.4 MILE SOUTH OF THE YOLO COUNTY LINE
Contract No. 03-4H5814
Federal Aid Project No. ACIM-0056(360)E
Disadvantaged Business Enterprise Goal Assigned is 27%
OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816
BID DATE: AUGUST 10, 2022 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC DIKE, BIOLOGIST CONSULTANT, BRIDGE/RETAINING WALL, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, PIPE LINING, ROADSIDE SIGNS, RUMBLE STRIP, SAWCUTTING, SIGN STRUCTURE, SOIL NAIL/GROUND ANCHOR, STAMPED/TEXTURED PAVING, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0

or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 or email to dgcestimating@desilvagates.com to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



CALIFORNIA SUB-BID REQUEST ADS

KJ Woods Construction, Inc.

is requesting quotes from certified DBE businesses for

Oro Loma Sanitary District (OLSD)

Sewer Collection System Pipeline Rehabilitation and Replacement Project Phase 4, Project #45-146.04

Due 8/29/22 @ 2 PM

We are seeking subs/suppliers of Traffic Control, Excavation, Paving, Grinding, Shoring, Install Concrete Flatwork, Saw Cutting, Manholes, Sewer By-Pass, TV Inspection & Pipe Busting, and Trucking.

Payment & performance bonds may be required. Subs are encouraged to contact Annette Andrade office@kjwoods.com / 415.759.0506 for info/assist with insurance reqs, bonding, lines of credit, equipment or instructions to obtain plans/specs at no cost



Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Community Business Enterprise (CBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Disadvantaged Business Enterprise (DBE), Disabled Veteran Business Enterprise (DVBE), and Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning (LGBTQQ+).

County of Los Angeles Public Works,
Project Management Division
Adventure Park Multi-Benefit Stormwater Capture Project
Project ID NO. SWQ0000006

Bid Date: August 16, 2022 @ 11:00 AM

Engineer's Estimate: \$ 28,610,000 Outreach: CBE/DBE/MBE/WBE/DVBE
Senior Estimator: Ben Sebat Phone: (562) 928-6111 |
Email: bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Waterworks Supply (piping, pumps, valves, slide gates & all appurtenances), Precast Concrete (vaults, Manholes, underground reservoir), Reinforced Concrete Pipe Supply, Excavation Shoring, Electrical & Instrumentation, Landscape, Irrigation, Tree Trimming & Tree Removal, Arborist, Tree Protection, Park Amenities/Exercise Equipment, Asphalt Paving, Reinforcing Steel, Cast-in-place Concrete, Geosynthetics/Impermeable Liner, Stormwater Filtration - Pre-treatment Device, Water Polisher, Painting, Parking Lot Striping, Signage, Public Restroom Remodeling, Dewatering/Groundwater Treatment, Trucking (onsite, soil export, soil import, debris export), Traffic Control, Sound Barriers, SWPPP, Sewer Bypass, Well Decommissioning, Modular Building, Jobs Coordinator, Miscellaneous Metals, Aggregate Supply, Ready Mix Supply, Temporary Fencing, CCTV

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the Los Angeles County Public Works website:

https://dpw.lacounty.gov/Contracts/cons/ProjectDocuments.aspx?project_id=SWQ0000006

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each CBE, DBE, MBE, WBE, and DVBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of CBE/DBE/MBE/WBE/DVBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontract agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Community Business Enterprise (CBE) Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE) Women Business Enterprise (WBE) and Disabled Veteran Business Enterprise (DVBE).

County of Los Angeles
Department of Public Works
On-Call Emergency Water Distribution System Repair Program
RFP Number: BRC0000330
Bid Date: August 10, 2022 @ 4:00 PM
Outreach: CBE/DBE/MBE/WBE/DVBE
Division Manager: Shane Sato Phone: (562) 928-6111
Email: ssato@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Waterworks supply (piping, pumps, valves, slide gates & all appurtenances), Precast Concrete (vaults, manholes), Excavation Shoring, Electrical & Instrumentation, Asphalt Paving, Striping, Painting & Coating, Trucking (onsite, soil export, soil import, debris export), Traffic Control, Reinforced Concrete Pipe Supply, Miscellaneous metals, Aggregate Supply, Ready Mix Supply, Temporary Fencing, Sawcutting, Hot Tapping, Line Stops

Plans and Specifications are available at no cost to interested firms by contacting W.A. Rasic Construction.

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each CBE, DBE, MBE, WBE, and DVBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of CBE/DBE/MBE/WBE/DVBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontract agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



Gallagher & Burk, Inc.
344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: JIM YACKLEY • Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

CITYWIDE PAVEMENT REHABILITATION 2022
Project No. 1006338

Certified Local Business Requirement is 25%
Certified Small Local Business Requirement is 25%

OWNER: CITY OF OAKLAND, CALIFORNIA – DEPARTMENT OF TRANSPORTATION
Bureau of Engineering and Construction
250 Frank H. Ogawa Plaza Suite 4314 Oakland, CA 94612

BID DATE: AUGUST 18TH, 2022 @ 2:00 P.M.

GBI is soliciting quotations from certified Local and Small Local Business, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cold Plane, Crack Sealing, Emulsion supplier, Landscaping, Microsurfacing, Minor Concrete (Remove & Replace), Remove Railroad Tracks, Roadside Signs, Slurry Seal, Striping, Survey, SWPPP Prep/ Water Pollution Control Plan Prepare, Traffic Control Systems, Tree Removal/Trimming, and Trucking.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox link at: <https://www.dropbox.com/sh/m5i7d8y5irra1s/AAAgGatcqZV8hFik9fw5Qofa?dl=0> or the owner's website at: iSupplier: <https://www.oaklandca.gov/services/active-closed-opportunities> OR CIPLIST.com: <http://ciplist.com/plans/?Oakland/city/9392>

Fax your bid to (510) 261-0478 to the attention of Estimator Jim Yackley If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need L/SLBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the L/SLBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an Equal Opportunity/Affirmative Action Employer.



REQUEST FOR Sub-Bids, Sub-Proposals from Certified CBE Firms

Project Name: Adventure Park Multi-Benefit Stormwater Capture Project
Project ID: SWQ0000006

Owner: Los Angeles County- Dept. of Public Works

Subcontractors/Subconsultants/Vendors wanted for:

(Subcontractors)- Landscape, Clear & Grub, Reinforcing Steel, Asphalt Paving, Electrical, Instrumentation & Controls, Signage & Striping, Shoring, Dirt Export, Water Proofing, Fencing, Dewatering

(Suppliers)- Precast Storage, Aggregates, RCP, Waterworks, Ready Mix Concrete, Slide Gates & Sluice Gates, Geotextiles, Misc. Metals, Exercise Equipment, Precast Structure, Park Table & Benches, Infield Dirt, Baseball Field Equipment, Pre-Fab Building

Project Scope:
Area: South Whittier, CA

Construction of a stormwater capture system that includes a pneumatic dam, grated drop inlet, storm drain system, manholes, pump stations, pretreatment and filtration vaults, underground storage reservoir, slide gates, landscaping, irrigation, lighting, electrical, paving, grading, the performance of other appurtenant work, and an additive alternate restroom remodel.

BID DATE: August 16, 2022 at 11am

REYES CONSTRUCTION, INC.
State License Number 507561
1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 • Fax: 909-622-3053
Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

For information on the availability of scope of work, plans and specifications, and requirements of the contract please contact our office.

Plans, Specifications, and Contract requirements can be viewed online at no cost here:

- 1) Via iSqFt - please send an email request to estimating@reyesconstruction.com
- 2) Via Bidexpress.com, click on solicitations
- 3) Via dpw.lacounty.gov/contracts/opportunities.aspx
- 4) Via Sharefile- please send an email request to estimating@reyesconstruction.com

Please e-mail Quotes to: Estimating@reyesconstruction.com

The Small Business Exchange Diversity Outreach

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up(Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com



CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested

Owner: California Department of Transportation
Caltrans Contract Number: 07-316004

Revised Proposal Due Date: September 8, 2022 – 2:00 PM
DBE – 23%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

CONSTRUCTION ON STATE HIGHWAY 14 IN LOS ANGELES COUNTY IN PALMDALE AND LANCASTER FROM TECHNOLOGY DRIVE UNDERCROSSING TO AVENUE "A" OVERCROSSING

Plans & Specs can be accessed and download online at:
Caltrans Office of Engineer dot.ca.gov/des/oe/weekly-ads

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:

Construction Area Signs, Traffic Control, Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Erosion Control, Street Sweeping, Clear and Grub, Roadway Excavation, Roadway Excavation (ADL), Class 3 Aggregate Base, Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Joint Seal, Remove Concrete Pavement and Base, Minor Concrete, Paving Notch Extension, Rock Slope Protection, Pre/Post Construction Surveys, Miscellaneous Iron And Steel, Guardrail Systems, Roadside Signs, Rumble Strip, 6" Rumble Strip (asphalt concrete pavement), Electrical Systems, Structural Signs, Grind Existing Concrete Pavement, Structural Concrete Approach Slab, Concrete Aggregates, Cement, Fly Ash, Admixtures, Tie Bars, Dowel Bars, RSC Aggregate and Cementitious Materials, Trucking, Quality Control, and Water trucks.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360, Fax: (951) 788-2449
Lead Estimator: Joe Sidor Email: bids.socal@skanska.com

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested

Owner: Riverside County Transportation Commission
RCTC IFB No. 20-31-042-00

Revised Bid Date: August 11, 2022 – 2:00 PM
DBE 20%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors, as well as certified DBE firms related to the scopes of work below for the

CONSTRUCTION OF STATE ROUTE 71 / STATE ROUTE 91 INTERCHANGE IMPROVEMENT PROJECT IN RIVERSIDE COUNTY, CALIFORNIA

Plans & Specs can be accessed and download on BuildingConnected at:
<https://app.buildingconnected.com/public/59b1c0096ab4570007e09292>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Aggregates, Bearing Pads, Bridge Deck Drainage System, BMP Materials, Formliner, Geotextiles, Joint Seal Material, Miscellaneous Metals, MSE Panels, Pipe Materials, PCC Materials, RCP Pipe, Ready Mix Concrete, Steel Casing, Traffic Control Material, Asphalt Paving, AC Dike, Biologist, Construction Area Signs, Clearing & Grubbing, Concrete Barrier (Bridge), Concrete Barrier (Roadway), Concrete Ditch, Concrete Flatwork, Demolition, Driven Pile, Erosion Control, Fencing & Railing, Grind Existing PCC, Landscape & Irrigation, Masonry Soundwall, Minor Structures, OG Signs, Paint / Stain Concrete, PCC Paving, Post-Tensioned Concrete, Quality Control, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw & Seal Concrete, Soil Nails, Striping, Sweeper, Hazardous Material Handling, Underground, Concrete Pump, Trucking, and Water Truck

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a Non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible. Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00 pm. Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award (180 days). Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include Contractor License Number and DIR Number on all Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360 • Fax: (951) 788-2449
Lead Estimator: Jeanine Soriano • Email: bids.socal@skanska.com

Mayor Breed Signs Balanced Budget that Sets San Francisco on Path to Recovery

Continued from page 1

City's approximately 200 vacant police officer positions. The budget supports this plan by providing:

- **Academy Classes:** Resources to support four academy classes in each fiscal year, backfilling a total of 220 officers over the two years.
- **Recruitment:** Adjusting entry-level step salary for incoming officers, making San Francisco a more competitive department compared to other Bay Area cities. The budget also provides funding to develop recruitment tools and strategies.
- **Retention:** Funding to offer retention bonuses to officers at 5- and 15-years of service to promote longevity and reduce the department's high attrition rate.
- **Modernizing department functions and continuing to promote reform.** In addition to funding the ongoing police reform work underway, the budget adds 12 new professional staff positions over the next

two years to continue reform work and sufficiently support Public Records Act requests.

The City made significant investments during the last budget cycle to develop new alternatives to law enforcement response strategies. This budget maintains investments for the Street Crisis Response Teams (SCRT), Street Wellness Response Teams (SWRT), and Street Opioid Response Team (SORT). Further expanding on these investments, the budget invests in strengthening community-based outreach teams to improve the City's response to non-emergency and non-medical calls for service that had been the responsibility of law enforcement previously. Enhancements include new Crisis Counselors, which will be embedded in the 9-1-1 Call Center and can help to respond to mental and behavioral health calls as part of the City's services-first strategy.

Homelessness and Behavioral Health

The City has made bold new investments in homelessness and housing over the last several years through the Mayor's Homelessness Re-

covery Plan, which has helped the City experience a 15% reduction in unsheltered homelessness, according to the latest point-in-time count.

Building on these efforts, the proposed budget includes funding for ongoing operations of 410 new adult shelter beds in a non-congregate or semi-congregate setting that were acquired in the current fiscal year, as well as continuing operations for three Shelter-in-Place (SIP) hotels that would otherwise close at the end of 2022. The proposed budget also continues funding for Safe Sleep sites in the Mission and Bayview districts, a 70-unit cabin site on Gough Street, and adds one-time funding to create a new 70-unit cabin site in the Mission.

The budget also invests in strategies to end homelessness and provide housing subsidies for transgender and gender non-conforming (TGNC) residents who disproportionately face barriers to housing, services, and employment. These investments fund a citywide strategic goal to end Transgender Homelessness in the next five years.

The budget includes funding to continue the implementation of key aspects of Mental Health SF. Expanding the City's behavioral health treatment bed capacity remains a priority, and the budget includes \$57.5 million over the two years for the operation of newly-acquired bed facilities. This funding will support the goal of reaching 400 beds, greatly improving access to these services for those who need them most.

Labor and Wage Equity

The most significant, ongoing investment in the upcoming two-year budget is a \$240 million investment in the City's public and non-profit workforce. This includes providing a 10 percent wage increase over the period of the two-year budget for non-sworn City workers. The budget also fully restores a 3 percent wage increase for the City's sworn employee unions. It also increases wages for non-profit workers next fiscal year, in line with increases for public sector employees.

Visit the link below for the full article:

<https://tinyurl.com/sf-mayor>



CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

DBE Subcontractor/Supplier Bids/Proposals Requested
Owner: Los Angeles County Metropolitan Transportation Authority
LACMTA IFB: C88836C1218

Please Submit Proposals By: August 25, 2022 2:00 PM
DBE Goal: 22%

This advertisement is in response to Metro's DBE Program.

Skanska USA Civil West California District Inc. intends to conduct itself in "Good Faith" with DBE firms regarding participation on this project. Requested scopes include, but are not limited to the following and should be based on the project IFB, Contract, and all amendments:

Soundwall Package 10
Pasadena, CA

DBE Outreach Event June 24, 2022 at 9am. Register at: <https://bit.ly/MetroSoundwalls>

Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00pm. Documents can also be accessed and download online at Building Connected here:

<https://app.buildingconnected.com/projects/62acbb0f5080330064ef1106/bid-packages>

Scopes of work include, but is not limited to: Electrical, Striping, Retaining Wall, Landscaping and Irrigation, Traffic control, QC, Aggregate Base, Concrete Barrier, Roadside Signage, Surveying, Construction Area Signs, SWPPP, Erosion Control, Street Sweeping, Clearing & Grubbing, Trucking, Jointed Plain Concrete Pavement, CIDH Concrete Piling, Minor Concrete, Rebar, Sound Wall Masonry Block, Sign Structure, Reinforced Concrete Pipe, Corrugated Steel Pipe, Precast Concrete Pipe Manhole, Misc. Iron & Steel, Chain Link Fence & Gates, Arborist, Asphalt Paving and Guardrail.

Assistance: Skanska intends to conduct itself in good faith with all interested subcontractors as well as certified DBE firms looking for subcontract opportunities on this project. Subcontractors may be requested to furnish a bond. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Assistance to DBE subcontractors and suppliers in obtaining bonding, lines of credit, or other capital financing is available through the DOT Bond Assistance Program at (800) 532-1169. You may also contact Merriwether and Williams Insurance Services at (213) 258-3000 or online at <http://imwis.com> for Metro's Bonding Assistance Pilot Program that assists DBEs by providing technical and administrative assistance as well as providing the opportunity to expand their bonding capacity. Under the Program, Metro will provide a bond guarantee to qualified prospective contractors and subcontractors looking to increase their bonding capacity. DBE firms are also referred to the Small Business Administration (SBA) and/or Federal Department of Transportation (DOT) Bond Assistance Programs.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted. **All DBE Firms must be certified by the bid/proposal due date and must provide our office with a copy of your DBE certification to include with the bid/proposal. Should you have any questions regarding LACMTA's certification process, contact LACMTA's certification Hotline at (213) 922-2600.**

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
 EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360
 Lead Estimator: Joe Sidor • Email: bids.social@skanska.com

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: San Bernardino County Transportation Authority
IFB Number: 22-1002784

Revised Proposal Due Date: August 17, 2022 - 2:00 PM
DBE Goal - N/A

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE/DVBE/SBE subcontractors related to the scopes of work below for the

Construction of I-10 Cedar Avenue Improvement Project
In the County of San Bernardino, California
District 8, Interstate 10

Plans & Specs can be accessed and download online at SBCTA's website at www.gosbcta.com.

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments: Lead Compliance Plan, Traffic Control System, Develop Water, Biologist, Asbestos Cement Pipe Removal, Construction Area Signs, Temporary K-Rail & Crash Cushions, Storm Water Plan, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Erosion Control Measures, Clearing and Grubbing, Dust Palliative, Earthwork and Grading, Import Borrow, Haul and Disposal of Debris, Geosynthetics, Roadway Excavation, Structure Excavation, Structure Backfill, Cellular Concrete Backfill, Roadside Clearing, Landscape, Planting, Irrigation & Maintenance, Top Soil, Bridge Demolition, Remove Concrete (Miscellaneous), Asphalt Concrete Milling, Storm Drain, PVC, RCP & Alternate Pipe Culvert, Hydroseed, Precast Catch Basin & Manholes, RSP, Hot Mix Asphalt and Rubberized HMA, Aggregate Base, AC Dike, CIDH Pile, Soil Nails, Shotcrete, Jointed Plain Concrete Pavement, Rapid Set Concrete Pavement, Masonry Sound Walls, Minor Concrete Various Items, Striping & Marking, Structural Concrete Bridge, Concrete Approach Slabs & Structures, Precast Girders, Structural Steel Bridge, Bridge Deck Rehab, Rebar, Concrete Retaining Walls, Slope Paving, Joint Seal, Water Line System & Relocation, CL Fence & Gates, Concrete Barriers, Sign Structures, Roadside Sign, Aluminum Sign, Metal Railing, Tubular Rails and Guard Railing, Signal and Lighting System, Fiber Optic System, Ramp Metering System, Changeable Message Sign System.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE/DVBE/SBE Company, please provide your certification letter with your proposal. If you are a non-DBE/DVBE/SBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. To assist DBE/DVBE/SBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

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 EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360, Fax: (951) 788-2449
 Lead Estimator: Jerome Di Padova • Email: bids.social@skanska.com

Digital Mapping Project Shares History of Orange County's Black-Owned Businesses

[Article originally appeared in
<https://greenlining.org>]

Black populations make up about 2% of Orange County, California's 3 million population, according to the U.S. Census Bureau. However, Jamila Moore Pewu, an assistant professor of history at Cal State Fullerton, is working with local museums and nonprofits on a digital mapping project that documents the past, present and future of Black-owned businesses and community organizations in Orange County.

The project, titled #Networked OC, honors the Black communities and Black-owned businesses that prospered throughout Orange County's history and is one of the first of its kind. Organizers said the project's research

is not just about communities of color, but is also done in cooperation with communities of color.

The project debuted at this year's Segerstrom Center for the Arts Juneteenth Festival with positive feedback from local community members.

Moore Pewu says: "When documenting Black businesses, we aren't just talking about the businesses themselves, we're also talking about generational wealth and equity."

"There are a lot of communities that will not engage with university research for a lot of valid reasons like historical disenfranchisement and erasure. One of the things we're trying to emphasize with this project is that the

public can meet with us, critique our work, and give us feedback. Then, we can go back to the drawing board."

"People are now reaching out to get involved with our work at Cal State Fullerton. We are showcasing the work that we're doing because the community begins to respond to you in a different way."

"You can very much ignore the history of certain groups, even more so in a digital environment. It's important for people to understand that a digital space doesn't erase our divides, it actually pronounces them even more. We have to work extra hard to engage with digital technologies in a way that is more equitable."

SOURCE: news.fullerton.edu/press/



Jamila Moore Pewu, assistant professor of history at Cal State Fullerton



CALIFORNIA SUB-BID REQUEST ADS



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Roadway excavation, place CL2 AB, HMA, & RHMA, & modify ramp meters
Hwy 5 - Sacramento • Caltrans #03-4H5814

BID DATE: August 10, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Temporary Fencing, Treated Wood Waste, Contractor Supplied Biologist, Clearing & Grubbing, Shoulder Backing, Structure Excavation, Structure Backfill, Subgrade Enhancement Geogrid, Bonded Fiber Matrix, Compost, AC Dike, Tack Coat, Cold Plane AC, Ground Anchor, CIDH Concrete Pile, Structural Concrete, Concrete Surface Texture, Bar Reinforcing Steel, Structural Shotcrete, Sign Structure, Reinforced Concrete Pipe, Geocomposite Drain, Cleaning, Inspecting, and Preparing Culvert, Culvert Slurry-Cement Backfill, Concrete Slope Paving, Minor Concrete, Detectable Warning Surface, Misc. Iron & Steel, Misc. Metal, Prepare & Stain Concrete, Delineator, Pavement Marker, Milepost Marker, Marker (Culvert), Roadside Signs, Guardrail Systems, Vegetation Control (Minor Concrete), Cable Railing, Transition Railing, Striping & Marking, Rumble Strip, Locating & Mapping Underground Facilities, Changeable Message Sign System, Camera Systems, Modify Lighting Systems, Modify Sign Illumination Systems, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, Modify Changeable Message Sign Systems, Modify Weigh-In-Motion System, Geocomposite Drain, Storm Drain Systems, Cured-In-Place Pipeliner, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimators or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Bill Jensen

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Construct auxiliary lane, RHMA-G surfacing, and overhead sign structures
Hwy 237 San Jose
Caltrans #04-0K2404

BID DATE: August 18, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, Temporary Traffic Screen, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Health & Safety Plan, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Structure Excavation (Type Com Aerially Deposited Lead), Geosynthetic Reinforcement, Compost, Asphalt Treated Permeable Base, Data Core, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Structural Concrete, Sign Structure, Biofiltration Soil Media, Trash Net (End of Pipe Connections), Misc. Iron & Steel, Pavement Marker, Treatment Best Management Practice Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), End Anchor Assembly, Alternative In-Line Terminal System, Striping & Marking, Traffic Stripe Tape, Maintain Existing Traffic Management System Elements During Construction, Modify Lighting Systems, and Construction Materials

Bill Jensen (510-809-3488 bjensen@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR LBE/SLBE SUBCONTRACTORS AND SUPPLIERS FOR:

Citywide Pavement Rehabilitation 2022
City of Oakland – Project No. 1006337

BID DATE: August 11, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Erosion Control Measures, Water Pollution Control, Traffic Control Changeable Message Sign, Project Information Signs, Slurry Seal, Fog Seal, Crack Seal, Cold In Place Recycling, Adjust Utilities, Minor Concrete, Micro Surfacing, Cold Mill, Processed Misc. Base, Tree Root Pruning, Stump Removal, Curb & Gutter, Pre/Post Construction Monument Verification, Reset Monument, Bench Mark Replacement, Curb Painting, Striping & Marking, Channelizing Curb System, Pavement Markers, Delineators, Marker Post, Fire Hydrant Markers, Roadway Signs, Sign Posts, Landscape, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimators or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from LBE/SLBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage LBE/SLBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR LBE/SLBE SUBCONTRACTORS AND SUPPLIERS FOR:

Citywide Pavement Rehabilitation 2022
City of Oakland – Project No. 1006338

BID DATE: August 18, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Erosion Control Measures, Water Pollution Control, Traffic Control Changeable Message Sign, Project Information Signs, Slurry Seal, Fog Seal, Crack Seal, Cold In Place Recycling, Micro Surfacing, Cold Mill, Adjust Utilities, Minor Concrete, Processed Misc. Base, Tree Root Pruning, Stump Removal, Curb & Gutter, Pre/Post Construction Monument Verification, Reset Monument, Bench Mark Replacement, Curb Painting, Striping & Marking, Channelizing Curb System, Pavement Markers, Delineators, Marker Post, Fire Hydrant Markers, Roadway Signs, Sign Posts, Landscape, Temporary Loading Platform, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimators or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from LBE/SLBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage LBE/SLBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

With Small Business Exchange



Can find:
• Subcontractors
• Vendors
• Suppliers



You can reach a
Diverse Audience



Advertise your
• Sub-Bid Request Ads
• Public Legal Notices
• Fictitious Business Name Statement
(also known as a DBA Statement)
• Job Listings (Classified ad)
• Upcoming events or seminars



TEXAS STATE



TEXAS SUB-BID REQUEST AD

DRAGADOS

Requests quotes from qualified Subcontractors Service providers, Consultants, and/or Suppliers seeking to participate for the following project in **Freeport, TX:**

MATOC FOR HORIZONTAL CONSTRUCTION IN SUPPORT OF GALVESTON DISTRICT (SWG) AND THE SOUTHWESTERN DIVISION (SWD) SOLICITATION NO. W912HY21R0012

Revised Bid Date: September 9, 2022 @ 2:00pm CT

Subcontractor and Supplier scopes are due NO LATER THAN September 2, 2022 @ 3:00pm CT

Dragados requests Small Business (SB), Small Disadvantaged Business (SDB), Woman-Owned Small Business (WOSB), Historically Underutilized Business Zone (HUBZone) Small Business, Veteran Owned Small Business (VOSB), Service Disabled Veteran Owned Small Business (SDVOSB) for the following scopes, but not limited to:

AGGREGATES / ARCH DOORS / ARCH FLOORS / ARCHITECTURAL / ASPHALT PAVING / CONCRETE ADMIXTURES / CONCRETE MISC. MATERIALS / CONCRETE READY MIX / CONCRETE CONSUMABLES / CONCRETE FLATWORK / CONCRETE SURFACE SEALING/ CONCRETE SAWCUTTING / CONTAINERS / CMP PIPE / CLEAR & GRUB / DEMO / DEWATERING / DIP PIPE / DRAINAGE / DRINAGE MISC. MATERIALS / DUMPSTERS / EARTHWORK, SITEWORK, GRADING / ELECTRICAL / EROSION CONSTROL/ EXCAVATION SUPPORT / ENVIORNMENTAL / FENCING / FILL & ROCK / FLOODGATES / FORM WORK / FOUNDATIONS / FUEL SUPPLY / GEOTECHNICAL INSTRUMENTATION & MONITORING / GEOTEXTILE & FABRICS / JACK & BORE / LANDSCAPING, SEEDING, SODDING / H-PILES / JANITORIAL & SUPPLY / MOT & TRAFFIC CONTROL / MARINE BARGE RENTAL / MARINE CONSTRUCTION / MASONRY, BRICK, CERAMIC / MECHANICAL & HVAC / MISC. METALS / PRECAST CONCRETE / PAINTING & COATINGS / PAVEMENT MARKING & STRIPING / PILING / QC / SEWER UTILITIES / SHEET PILES / STEEL PIPE SUPPLY / STEEL REINFORCEMENT / STEEL SHEET SUPPLY / SIP SUPPLY / STRUCTURAL STEEL / SUBGRADE & BASE COURSE / SURVEY/TRUCKING / TUG BOATS / UTILITIES / UNDERWATER WELDING / WATER PROOFING & MEMBRANES.

Non-SB firms are encouraged to contract with a group of lower tier SB's or individual SB's.

Bid Packages and Plans are available for viewing through SmartBidNet (SBN). All companies registered in our SBN will receive an invitation to bid. Please email Arinda Cale at acale@dragados-usa.com to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications. Performance and Payment Bonds may be required for Subcontractor, and supply Bonds for permanent material Suppliers on this project. Bond requirements may be waived on a case-by-case basis. Please contact Dragados for more information. Bond premiums are reimbursable by Dragados. Please contact Dragados for any assistance in bonding, insurance.

Dragados is an Equal Opportunity Employer

Texas Ryan Tower receives \$125M construction financing

[Article originally appeared in <https://constructionreviewonline.com>]

Texas Ryan Tower, through its developers Ryan Companies and Koch Real Estate Investments, has received financing for acquisition and construction. Acore Capital supplied the US\$ 125M floating-rate loan.

In Plano, Texas Ryan Tower will be situated at 8101 Windrose Avenue Legacy West. It will be an office complex with 23 stories and 409,000 square feet. When finished, the project will be a high-end office building in the Legacy West neighborhood. Developer Ryan Cos. and Ryan LLC are the companies behind the office high-rise. Architect Gensler created the latest high-rise in Plano.

Remarks on the Texas Ryan Tower project

The population of the Dallas area has grown significantly. Several top firms have also relocated there, according to Kyle Jeffers of Acore Capital, making it an excellent investment mar-

ket. "We had a lot of confidence in issuing this construction loan because of that, outstanding sponsorship, and a building that was 50% pre-leased," said Jeffers.

"The funding from Acore Capital helps us move the Ryan Tower project ahead. Although the pandemic altered how people worked, [Dallas-Fort Worth] continues to be a popular location for businesses. Thus seeking office space, and leasing activity has increased dramatically," said Paul Rowsey.

Rowsey is the vice president of real estate development at Ryan Companies. He added that businesses are increasingly choosing Class A space in locations with a variety of amenities.

Visit the link below for the full article:

<https://constructionreviewonline.com/news/texas-ryan-tower-receives-us-125m-construction-financing/>

PUBLIC LEGAL NOTICE
ADVERTISEMENTS**OAKLAND UNIFIED SCHOOL DISTRICT****REQUEST FOR QUALIFICATIONS (RFQ)**

**Prefabricated Building Manufacturers
for OUSD Pre-qualified Pool
August 3, 2022 (Issued)**

**Responses must be received
August 24, 2022, no later than 2:00 p.m.**

The Oakland Unified School District ("District") is requesting proposals from experienced companies, partnerships, corporations or associations ("Vendors") to provide statements of qualifications to provide prefabricated buildings ("portables") to the District on a lease and/or purchase basis. The District is creating a pre-qualified pool of vendors for future school projects.

Interested companies are invited to submit a Statement of Qualifications ("SOQ") and a detailed Unit Pricing Proposal ("RFQ/P Packet") with cover letter addressed to:

**Oakland Unified School District
Tadashi Nakadegawa, Deputy Chief
Department of Facilities Planning
and Management
955 High Street, Oakland, CA 94601**

Oral, telegraphic, facsimile, or telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

Due to the circumstances caused by the Covid-19 pandemic, the District will accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 PM (Pacific Time) on August 24, 2022 via email will be accepted (to Juanita Hunter at juanita.hunter@org and the contact persons below).

If you have any questions regarding this RFQ/P and/or submitting proposal electronically, please email Ke-

nya Chatman at kenya.chatman@ousd.org and cc: to Colland Jang at colland.jang@ousd.org

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE

PROGRAM (OUSD LOCAL BUSINESS UTILIZATION POLICY 7115)

District Modification: Based on the availability analysis conducted for this specific RFQ/P, the District is waiving the entire LBE/SLBE/SLRBE requirement for the OUSD Local Business Utilization Policy 7115.

For Information Only: The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org> Offices and Depts> Facilities Planning & Management Department> Opportunities> Local Business Utilization (LBU) Policy> 2021 Policy Amendment

DEPARTMENT OF INDUSTRIAL RELATIONS (DIR) AND PROJECT LABOR AGREEMENT

Vendors whose scope of work subject to SB 854 (Public Work Reform) shall register and renew annually with the California Department of Industrial Relations (DIR). DIR shall administer and enforce minimum requirements for contractors bidding and working on public works projects for compliance with prevailing wages, maintaining workers' compensation coverages, holding applicable licenses, verifying no delinquent unpaid or penalty assessments to any employee or enforcement agency, and confirm no federal or state debarments.

Vendors may also be subject to the District's Project Labor Agreement. The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org> Offices and Programs> Facilities Planning & Management Department> For

Contractors and Developers> Bids and Requests for Proposals> Bid Information> 2016 PLA – Project Labor Agreement

\$5.9 Million State Grant Expands Employment Support for Oakland Youth

[Article originally appeared in www.oaklandca.gov]

The City of Oakland was awarded a \$5,896,000 #CaliforniansForAll Youth Jobs Corps grant from California Volunteers, Office of the Governor for its Oakland Forward program.

Oakland Forward is a year-round youth and young adult employment program for individuals aged 16 to 30 to increase employment and develop public service career pathways in the areas of climate resilience and public safety.

"Thanks to the support of Governor Newsom and California Volunteers, hundreds of young Oaklanders will receive employment and on-the-job training while improving Oakland's climate resilience and public safety," said Oakland Mayor Libby Schaaf. "These new summer job programs will also nurture future public servants by creating pathways to careers at the City of Oakland."

Beyond addressing high unemployment rates among young adults, the program will also help the City address the pressing challenges of racial disparities in employment opportunities and neighborhood blight.

"The #CaliforniansForAll Youth Jobs Corps is a win for our young people, the City of Oakland and the state of California," said Josh Fryday, California Chief Service Officer. "California is investing in underserved youth and bringing people together in service to uplift our communities."

Part of the funding will help young people prepare for stable careers in public service as they tackle community, environmental and safety issues through placements with the Department of Violence Prevention, Oakland Public Works and the Oakland Police Department.

Six community nonprofit organizations are also partners in the program, including:

Civicorps, Lao Family Community Development, Rising Sun Center for Opportunity, Safe Passages, The Spanish Speaking Unity Council and the Youth Employment Partnership.

Partners will focus recruitment on Oakland residents in East Oakland, Fruitvale, and West Oakland.

Visit the link below for the full article:

<https://www.oaklandca.gov/news/2022/5-9-million-state-grant-expands-employment-support-for-oakland-youth>



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397735

Fictitious Business Name(s):
BACKLYTE
Address
1801 Larkin Street, Apt A
San Francisco, CA 94109
Full Name of Registrant #1
Andrew Jordan
Address of Registrant #1
1801 Larkin Street, Apt A
San Francisco, CA 94109

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **NOT APPLICABLE**

Signed: **Andrew Jordan**

This statement was filed with the County Clerk of
San Francisco County on **07-14-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07-14-2022

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397741

Fictitious Business Name(s):
Black Mountain Construction
Address
3925 Old Santa Rita Road, Suite 200
Pleasanton, CA 94588
Full Name of Registrant #1
Black Mountain Development
Address of Registrant #1
3925 Old Santa Rita Road, Suite 200
Pleasanton, CA 94588

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-01-2022**

Signed: **Jeffrey M. Woods**

This statement was filed with the County Clerk of
San Francisco County on **07-14-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
07-14-2022

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397785

Fictitious Business Name(s):
Central Avenue Apartments
Address
700 Central Avenue
San Francisco, CA 94117
Full Name of Registrant #1
Elizabeth Lyons
Address of Registrant #1
1007 Rose Avenue
Oakland, CA 94117

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Elizabeth Lyons**

This statement was filed with the County Clerk of
San Francisco County on **07-20-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07-20-2022

07/28/22 + 08/04/22 + 08/11/22 + 08/18/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397770

Fictitious Business Name(s):
Creole Gal
Address
3739 Balboa Street #1102
San Francisco, CA 94121
Full Name of Registrant #1
Briana Fields
Address of Registrant #1
851 Jamestown Avenue Unit #202
San Francisco, CA 94124

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-19-2022**

Signed: **Briana Fields**

This statement was filed with the County Clerk of
San Francisco County on **07-19-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07-19-2022

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397692

Fictitious Business Name(s):
Deez Cuts
Address
370 4th Street
San Francisco, CA 94107
Full Name of Registrant #1
Denise Peterson
Address of Registrant #1
2943 Taraval Street
San Francisco, CA 94116

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-11-2022**

Signed: **Denise Peterson**

This statement was filed with the County Clerk of
San Francisco County on **07-11-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
07-11-2022

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397819

Fictitious Business Name(s):
Dr. Megan Rose
Address
136 Kingston Street
San Francisco, CA 94110
Full Name of Registrant #1
Megan Woolever
Address of Registrant #1
136 Kingston Street, San Francisco, CA 94110

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **01-01-2020**

Signed: **Megan Woolever**

This statement was filed with the County Clerk of
San Francisco County on **07-25-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07-25-2022

07/28/22 + 08/04/22 + 08/11/22 + 08/18/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397567

Fictitious Business Name(s):
Engage by Cell
Address
405 Sansome Floor #4
San Francisco, CA 94111
Full Name of Registrant #1
Guide by Cell, Inc. (CA)
Address of Registrant #1
405 Sansome Floor #4
San Francisco, CA 94111

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-01-2022**

Signed: **David Asheim**

This statement was filed with the County Clerk of
San Francisco County on **06-29-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06-29-2022

07/07/22 + 07/14/22 + 07/21/22 + 07/28/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397673

Fictitious Business Name(s):
Hamesha Project
Address
647 Clement Street, San Francisco, CA 94118
Full Name of Registrant #1
Pallavi Sarup
Address of Registrant #1
647 Clement Street, San Francisco, CA 94118

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Pallavi Sarup**

This statement was filed with the County Clerk of
San Francisco County on **07-07-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07-07-2022

07/28/22 + 08/04/22 + 08/11/22 + 08/18/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397749

Fictitious Business Name(s):
HEFTMAN Production
Address
290 Page Street, Apt B
San Francisco, CA 94102
Full Name of Registrant #1
Raphael HEFTMAN
Address of Registrant #1
290 Page Street, Apt B
San Francisco, CA 94102

This business is conducted by **An INDIVIDUAL**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07/15/2022**

Signed: **Raphael HEFTMAN**

This statement was filed with the County Clerk of
San Francisco County on **07-15-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
07-15-2022

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397850

Fictitious Business Name(s):
Houseplants and Plant Essentials
Address
283 9th Street
San Francisco, CA 94103
Full Name of Registrant #1
MD. Abul Mamun Siddique
Address of Registrant #1
1222 Harrison Street, Apt #5204
San Francisco, CA 94103

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-21-2022**

Signed: **MD. Abul Mamun Siddique**

This statement was filed with the County Clerk of
San Francisco County on **07-28-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07-28-2022

08/04/22 + 08/11/22 + 08/18/22 + 08/25/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397844

Fictitious Business Name(s):
I & J Market
Address
2415 Noriega Street, San Francisco, CA 94122
Full Name of Registrant #1
I & J Group LLC (CA)
Address of Registrant #1
324 E Moltke Street, Daly City, CA 94014

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-01-2022**

Signed: **Zhong Qian Huang**

This statement was filed with the County Clerk of
San Francisco County on **07-28-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07-28-2022

08/04/22 + 08/11/22 + 08/18/22 + 08/25/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397538

Fictitious Business Name(s):
Interpreter Intelligence
Address
1111 Kearny Street, San Francisco, CA 94133
Full Name of Registrant #1
Boostlingo, LLC (DE)
Address of Registrant #1
98 San Jacinto Blvd, 4th Floor
Austin, TX 78701

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **03-10-2022**

Signed: **Noelle R. Lattimore**

This statement was filed with the County Clerk of
San Francisco County on **06-27-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06-27-2022

07/14/22 + 07/21/22 + 07/28/22 + 08/04/22



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397555

Fictitious Business Name(s):
Lugi Cleaning Service
Address
**347 London Street
San Francisco, CA 94112**
Full Name of Registrant #1
Golda Bonilla
Address of Registrant #1
**347 London Street
San Francisco, CA 94112**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-28-2022**

Signed: **Golda Bonilla**

This statement was filed with the County Clerk of
San Francisco County on **06-28-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Fallon Lim
Deputy County Clerk
06-28-2022**

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397829

Fictitious Business Name(s):
Millennium Realty
Address
**2480 Mission Street, Suite #108
San Francisco, CA 94110**
Full Name of Registrant #1
JD Associates & Investments Inc. (CA)
Address of Registrant #1
**1580 Sharon Circle
Lafayette, CA 94549**

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-20-2017**

Signed: **David S. Kim**

This statement was filed with the County Clerk of
San Francisco County on **07-26-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon
Deputy County Clerk
07-26-2022**

07/28/22 + 08/04/22 + 08/11/22 + 08/18/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397816

Fictitious Business Name(s):
Panda Children's Center
Address
**2124 Taraval Street
San Francisco, CA 94116**
Full Name of Registrant #1
C World Connection Inc. (CA)
Address of Registrant #1
**2124 Taraval Street
San Francisco, CA 94116**

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **02-06-2020**

Signed: **Wen Qi**

This statement was filed with the County Clerk of
San Francisco County on **07-25-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Melvin Galvez
Deputy County Clerk
07-25-2022**

07/28/22 + 08/04/22 + 08/11/22 + 08/18/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397757

Fictitious Business Name(s):
Peaberry Shop
Address
**1700 Van Ness Avenue #1446
San Francisco, CA 94109**
Full Name of Registrant #1
Deniz Toraman
Address of Registrant #1
**1455 Filbert Street, Apt #306
San Francisco, CA 94109**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Deniz Toraman**

This statement was filed with the County Clerk of
San Francisco County on **07-18-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Melvin Galvez
Deputy County Clerk
07-18-2022**

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397691

Fictitious Business Name(s):
SF Millinery LLC
Address
2201 Balboa Street, #1, San Francisco, CA 94121
Full Name of Registrant #1
SF Millinery LLC (CA)
Address of Registrant #1
2201 Balboa Street, #1, San Francisco, CA 94121

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-01-2022**

Signed: **Sarah K. Fedaei**

This statement was filed with the County Clerk of
San Francisco County on **07-11-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon
Deputy County Clerk
07-11-2022**

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397747

Fictitious Business Name(s):
SOMA Residences
Address
**1045 Mission Street
San Francisco, CA 94103**
Full Name of Registrant #1
EGB III, Inc. (CA)
Address of Registrant #1
**235 Montgomery Street, Fl #27
San Francisco, CA 94104**

This business is conducted by
A Limited Partnership
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **02/14/2001**

Signed: **Tonia Trapani**

This statement was filed with the County Clerk of
San Francisco County on **07-15-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Fallon Lim
Deputy County Clerk
07-15-2022**

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397795

Fictitious Business Name(s):
TAZI AI
Address
**353 Sacramento Street, Suite 1800
San Francisco, CA 94111**
Full Name of Registrant #1
Tazi Ai Systems Inc. (CA)
Address of Registrant #1
**353 Sacramento Street, Suite 1800
San Francisco, CA 94111**

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **01/01/2022**

Signed: **Zehra Cataltepe**

This statement was filed with the County Clerk of
San Francisco County on **07-21-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon
Deputy County Clerk
07-21-2022**

07/28/22 + 08/04/22 + 08/11/22 + 08/18/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397746

Fictitious Business Name(s):
The Civic
Address
101 Polk Street, San Francisco, CA 94102
Full Name of Registrant #1
Emerald Polk LLC (CA)
Address of Registrant #1
**235 Montgomery Street, Fl #27
San Francisco, CA 94104**

This business is conducted by
A Limited Partnership
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06/20/2016**

Signed: **Tonia Trapani**

This statement was filed with the County Clerk of
San Francisco County on **07-15-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Fallon Lim
Deputy County Clerk
07-15-2022**

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397845

Fictitious Business Name(s):
Unique Variety
Address
**816 Stockton Street
San Francisco, CA 94108**
Full Name of Registrant #1
Davis Yat Lung Li
Address of Registrant #1
**945 Sacramento Street, Apt#1211
San Francisco, CA 94108**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-01-2022**

Signed: **Davis Yat Lung Li**

This statement was filed with the County Clerk of
San Francisco County on **07-28-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon
Deputy County Clerk
07-28-2022**

08/04/22 + 08/11/22 + 08/18/22 + 08/25/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397696

Fictitious Business Name(s):
Wendy House Cleaning
Address
**18 Ceres Street
San Francisco, CA 94124**
Full Name of Registrant #1
Wendy Nolasco
Address of Registrant #1
**18 Ceres Street
San Francisco, CA 94124**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-12-2022**

Signed: **Wendy Nolasco**

This statement was filed with the County Clerk of
San Francisco County on **07-12-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon
Deputy County Clerk
07-12-2022**

07/14/22 + 07/21/22 + 07/28/22 + 08/04/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397743

Fictitious Business Name(s):
Yau Ventures
Address
**665 Carolina Street
San Francisco, CA 94107**
Full Name of Registrant #1
Austin Yau
Address of Registrant #1
**665 Carolina Street
San Francisco, CA 94107**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **April 20, 2021**

Signed: **Austin Yau**

This statement was filed with the County Clerk of
San Francisco County on **07-15-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Giselle Romo
Deputy County Clerk
07-15-2022**

07/28/22 + 08/04/22 + 08/11/22 + 08/18/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397846

Fictitious Business Name(s):
Loving Touch Healing Spa
Address
**166 Geary Street, Suite 1000
San Francisco, CA 94108**
Full Name of Registrant #1
Elizabeth Dominguez
Address of Registrant #1
**1345 24th Street
Richmond, CA 94806**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-27-2022**

Signed: **Elizabeth Dominguez**

This statement was filed with the County Clerk of
San Francisco County on **07-28-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Melvin Galvez
Deputy County Clerk
07-28-2022**

08/04/22 + 08/11/22 + 08/18/22 + 08/25/22



CHANGE OF NAME ADVERTISEMENT

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 22-557316

PETITIONER OR ATTORNEY
Hannah Thayer MacMillan
1100 Fulton Street Apt #1
San Francisco, CA 94117

TO ALL INTERESTED PERSONS:
Hannah Thayer MacMillan
for a decree changing names as follows:

Hannah Thayer MacMillan
to
Hannah Mac Travers

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **September 13, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JEFFREY FLORES, Deputy Clerk
DATED - August 01, 2022

08/04/22 + 08/11/22 + 08/18/22 + 08/25/22

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 22-557305

PETITIONER OR ATTORNEY
Taneika Jones
PO Box 880531
San Francisco, CA 94188

TO ALL INTERESTED PERSONS:
Jones, Taneika
for a decree changing names as follows:

Rylan Earl Jones-Miller
to
Rylan Earl Easy

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **September 08, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JACQUELINE LA PREVOTTE, Deputy Clerk
DATED - August 3, 2022

08/04/22 + 08/11/22 + 08/18/22 + 08/25/22

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 22-557270

PETITIONER OR ATTORNEY
Kevin Khovananth
2529 24th Avenue
San Francisco, CA 94116

TO ALL INTERESTED PERSONS:
Kevin Khovananth
for a decree changing names as follows:

Kevin Khovananth
to
Kevin Kho

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 23, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JEFFREY FLORES, Deputy Clerk
DATED - July 12, 2022

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 22-557270

PETITIONER OR ATTORNEY
Kevin Khovananth
2529 24th Avenue
San Francisco, CA 94116

TO ALL INTERESTED PERSONS:
Kevin Khovananth
for a decree changing names as follows:

Miriya April Khovananth
to
Miriya April Wong

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 23, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JEFFREY FLORES, Deputy Clerk
DATED - July 12, 2022

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 22-557268

PETITIONER OR ATTORNEY
Rouzbeh Shahsavari
PO Box 475383
San Francisco, CA 94147

TO ALL INTERESTED PERSONS:
Rouzbeh Shahsavari
for a decree changing names as follows:

Rouzbeh Shahsavari
to
Rouzbeh Savary

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 23, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JEFFREY FLORES, Deputy Clerk
DATED - July 11, 2022

07/14/22 + 07/21/22 + 07/28/22 + 08/04/22

FICTITIOUS BUSINESS NAME
STATEMENTSFICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0397872

Fictitious Business Name(s):

Angie's Pizza

Address

3228 16th Street

San Francisco, CA 94103

Full Name of Registrant #1

3228 16th Street LLC (CA)

Address of Registrant #1

3228 16th Street

San Francisco, CA 94103

This business is conducted by

A Limited Liability Company

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-30-2022**

Signed: **John McCloskey**

This statement was filed with the County Clerk of San Francisco County on **08-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
08-01-2022

08/04/22 + 08/11/22 + 08/18/22 + 08/25/22

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0397633

Fictitious Business Name(s):

I.E.

Address

901 Stanyan Street, Apt #106

San Francisco, CA 94117

Full Name of Registrant #1

Edmund Lawrence Bowen

Address of Registrant #1

901 Stanyan Street, Apt #106

San Francisco, CA 94117

This business is conducted by **An Individual**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2022**

Signed: **Edmund L. Bowen**

This statement was filed with the County Clerk of San Francisco County on **07-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
07-01-2022

07/14/22 + 07/21/22 + 07/28/22 + 08/04/22

ABANDONMENT
OF FICTITIOUS
BUSINESS NAMESTATEMENT OF ABANDONMENT
OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) **SF Millinery**

Located at **2201 Balboa Street #1,**
San Francisco, CA 94121

This fictitious business name was filed in the County of San Francisco on **01/25/2019** under file **2019-0384940**

Name and address of Registrants
(as shown on previous statement)

Full Name of Registrant #1

Sarah Fedai

2201 Balboa Street, #1

San Francisco, CA 94121

This business was conducted by a
AN INDIVIDUAL

Signed: **Sarah Fedai**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Maribel Jaldon**
Deputy County Clerk
07/11/2022

07/21/22 + 07/28/22 + 08/04/22 + 08/11/22



SUCCESS STORIES

Budding Young Entrepreneur Bakes Up Success

[Article originally appeared in
<https://advocacy.sba.gov>]

By Prianka Sharma,
 Assistant Chief Counsel,

At a recent small business popup event, I met the owner of Prynness Treats, a small business founded during the pandemic. Prynness Treats' owner and CEO is a six-year-old named Elysia. Elysia started Prynness Treats because of her love of baking. After a business unit at school, she mentioned to her father that she thought she could create a small business to sell her banana muffins.

Charles, Elysia's father, wanted his daughter to learn business acumen, responsibility, and leadership and have fun while doing so. So, he told Elysia that if she wanted to sell her muffins, she needed to create a name for her business, design a logo, and create a business plan. It took Charles and Elysia nearly four months to research and comply with all the regulatory requirements of starting and owning a baking business.

The business launched in December 2021. Within 36 hours, Elysia sold seven dozen banana muffins. Elysia's marketing techniques included online marketing, popup events, and farmers markets. Charles took advantage of an SBA program from the Veteran's Business Outreach Center to learn about starting a small business. He and his wife are both active-duty military members and have other small businesses.

Digital presence is very important for new businesses such as Prynness Treats. Having access to reliable internet and a computer to build a website were key to Elysia's success. Elysia was lucky that she lived in an area with reliable internet, but many small businesses in rural areas need assistance with access. Advocacy reviewed updates to loan and grant programs from USDA regarding broadband accessibility in rural areas that will help level the playing field.

Due to Prynness Treats' success, Charles and Elysia are looking to expand their reach beyond their once-a-month baking popups. To do so they must overcome regulatory hurdles and additional administrative costs. Currently, Elysia is required to provide basic labeling that include the ingredients used in her products and any known allergens. Charles and Elysia are also careful about complying with sanitation requirements when baking.

As Prynness Treats grows, Elysia will have to include nutritional information, calorie counts, and other information on her labels. This will create new costs and could potentially hinder growth. Elysia likes to try baking new products each month, and Charles is worried that redesigning and reprinting new labels will add to their overhead costs.



Elysia

Advocacy attorneys are all too familiar with labeling requirements and the challenges they pose for small businesses. For instance, Advocacy worked with USDA on their proposed bioengineered food labeling requirements and the FDA's regulatory changes to the nutrition facts label to ensure that the requirements were not overly burdensome for very small businesses like Elysia's.

Charles also mentioned that current global supply chain issues have impacted Prynness Treats. They have had to hunt to find the specialty ingredients they need for their products. This may also pose a challenge to expansion. If Elysia and Charles are forced to substitute a product at the last minute due to unavailability, they will not be able to completely redesign their labels with the new ingredients. Having flexibility to place a sticker over an existing label or use a QR code so that the information can be provided on their website, will be key to the future success of Prynness Treats. Such methods are already being used for some labeling requirements and Advocacy hopes that agencies will continue to use such technology going forward.

Prynness Treats is one of many micro businesses that emerged during the pandemic. The success of these businesses is dependent on their ability to keep administrative costs low, while still ensuring the safety of their products. Advocacy attorneys work daily to ensure that agencies consider less burdensome alternatives while meeting their intended regulatory objectives. Through this work, Advocacy can ensure that the next generation of budding entrepreneurs such as Elysia have a fair chance at thriving and succeeding.

SOURCE: <https://tinyurl.com/bdhtjmbn>



Elysia with her father Charles and baby brother at a local popup event.



BUSINESS TOOLKIT

How to Win More Construction Bids in 2022

[Article originally appeared in
www.constructconnect.com]

By Kendall Jones

Are you looking to win more construction bids in 2022? Maybe you're planning to grow and scale your construction business in the new year or perhaps you're just looking to be more efficient in your estimating and bidding process to improve your bid-hit ratio.

What does it take to win more construction bids? Here are a few tips on how to bid smarter by going after the right opportunities to win more work.

Find Quality Construction Leads

You shouldn't bid on every opportunity that comes your way. You also can't sit around and expect project leads to come to you. Market your business to owners and general contractors you want to work with by showcasing your experience and expertise in your trade.

Reach out to your network to find out about upcoming opportunities. Take the time to get prequalified with general contractors or owners you want to work with, so you can receive more invitations to bid (ITBs). Make sure they know what trades you can perform and the types of projects you are interested in bidding on.

Take a proactive approach by utilizing as many tools as possible to ensure you are receiving quality leads. Word of mouth, bid boards, local contractors associations, and your subs and suppliers are all great sources for learning about upcoming bidding opportunities. Consider investing in a leads service with a searchable database, updated project details, and plans and specifications attached so you can focus on finding the right opportunities for your business.

Select the Right Projects to Bid

Winning construction bids on projects your business can't adequately perform can be just as costly as not winning them. Remember, it is never too late to abandon a bid—even after you've started working on it.

Once you start crunching the numbers you might discover that your company won't make a reasonable profit if you were to win the contract. The best thing to do is dump it and move on to the next project.

For example, you may discover during your bid preparation that your company cannot adequately handle the scope and requirements of the project. At that point, you need to make the smart business decision to walk away from the bid.

Finding the right balance between bidding and winning enough jobs can be difficult. On the one hand, you don't want to bid and win so much work that you can't properly manage and complete the projects you've been awarded. You also don't want too little work that you aren't making any money and your workers aren't staying busy.

Selecting the right work to bid is vital to maintaining a profitable business, which is why it's vital to have an established bid/no-bid decision-making process in place to win more construction bids.

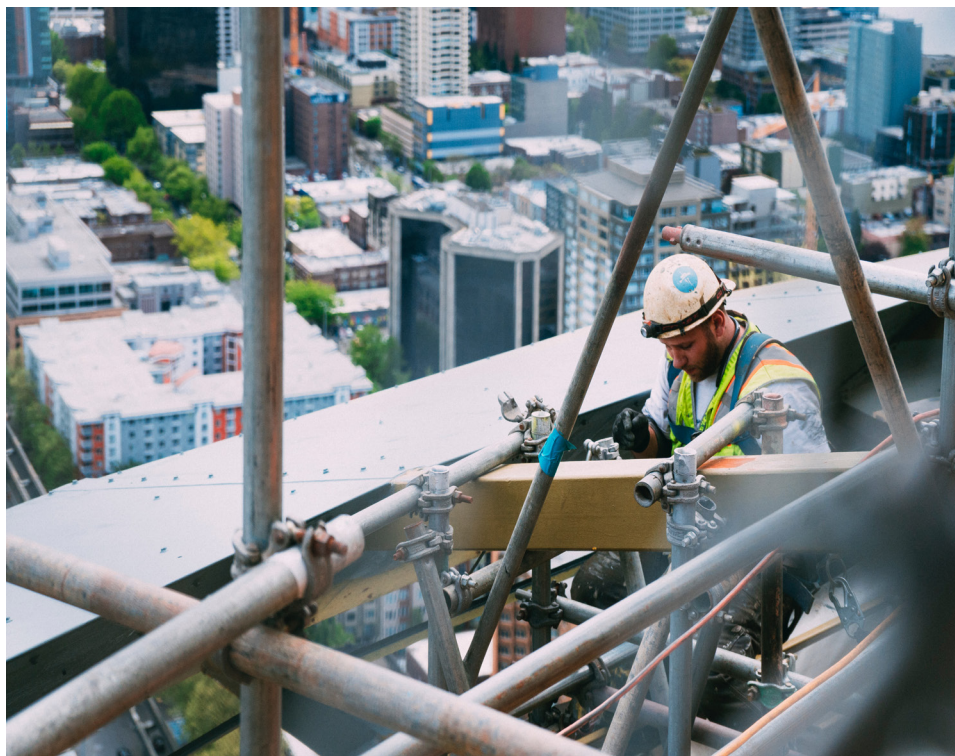


Photo by Anthony Fomin on Unsplash

Understand Your Bid-Hit Ratio

Are you keeping track of your bid-hit ratio? If not, you need to start. Your bid-hit ratio is the number of projects you must bid to win one job. Understanding your bid-hit can help you how many projects you need to be bidding to keep your pipeline full and weed out the opportunities that don't have a high probability of winning.

To really make your bid-hit ratio work for you to maximize your bidding efforts you need to do an in-depth analysis. Sort the projects you've bid and group specific categories. Consider things like public versus private work, building type, scope of work, geographic location, contract size, and the general contractor or owner of the project.

By categorizing and analyzing your bid-hit ratio, you get better insight into which types of projects to go after. For example, let's say your overall bid-hit ratio is 7:1. After performing your analysis you discover that your bid-hit ratio for medium-sized private office projects is 4:1 and your ratio for large, public school projects is 10:1.

In this scenario you have a better bid-hit ratio on the private office projects, so you should focus more effort on those opportunities and less time bidding on school projects.

Review Profitability

Now that you know the types of projects that you have the best opportunity of winning, it's time to look at profitability on those projects. Make sure you are recording accurate job costs for materials, labor, and equipment. Compare your actual costs to your estimates and ask the following questions:

- Were your estimates for labor and materials accurate?
- Did you include all the job costs in your estimate including like bonding, supplies, and equipment?

- Did you factor in your profit and overhead mark-up correctly?
- Was your contingency budget adequate?

If your profit margins on projects aren't what you expected there are two possible reasons. Either your estimates are too low, or you are having productivity issues on the jobsite which is causing job costs to be higher. Regardless of which is the cause, you should work to resolve the issues to get your profit margins where they need to be.

By combining the data from your bid-hit ratios and your profit margin analysis you can hone in on the projects that you have the best chance of winning and make the most money on.

Conduct a Bid/No-Bid Review

Now that you're getting quality leads and you know the types of projects to pursue, it's time to start bidding, right? Not so fast, before you start investing your time into putting together a bid proposal you need to conduct a thorough bid/no-bid review of each opportunity.

The first thing to do is gather all the project documents, plans, and specifications and familiarize yourself with them. You want to make money, so crunch some quick numbers to determine whether you can make a reasonable profit on the project.

Next, determine whether you can perform the work if you win. Make sure you have the manpower and equipment available to start the job on time and complete it on schedule. Does your company have the experience and expertise to handle the size and the scope of the project? It's no good to anyone if you bid and win a job you can't complete.

Perform a risk assessment to determine if there are any red flags that might cause problems if you win the project like unknown site conditions, safety concerns, accelerated timelines,

and incomplete or inaccurate bidding documents.

Other factors to consider in your review should include project location, duration, competition, and client. Decide which criteria are most important to your company when selecting projects to bid and apply them to all projects you are considering bidding on.

Identify and Manage Risks

Identifying and managing risks is probably the most overlooked aspect of preparing a bid. Once you've identified the potential risks, you will need to analyze and evaluate each one individually so that they can be properly managed and mitigated.

Consider the probability of each identified risk and the impact it can have on the project. For example, a low-probability risk with a low impact might be easy to mitigate. But a high-probability risk with a high impact that you can't effectively manage could be detrimental to the project's profitability.

Identifying and evaluating possible risks associated with a project when preparing your bid will make you better prepared to handle a situation when something goes wrong.

By starting the process early, you can avoid bidding on projects that aren't profitable. It will also lead to more accurate bids with reasonable contingencies built in and result in your company winning more bids. Project management will run smoother, and you'll save time, money, and resources as work progresses.

Seek Clarifications, Avoid Assumptions

As you're preparing your bid, you need to do your due diligence to ensure that you have all the pertinent information, that the information is accurate, and that you have a complete understanding of this information.

Fully review the plans and specifications to determine everything required to bid on the project and complete the work. This includes knowing everything from what bonds are required to whether there are participation goals for minority business enterprises (MBEs) or if material substitutions are allowed in the bid. If you are unsure of any aspect of the project when preparing your bid, you should seek clarification from the architect, owner, or owner's representative.

Be aware that there are typically cut-off dates in place for questions to be submitted. This allows for the project team to make any changes to the plans and specifications and for any addenda to be issued to the bidders and plan holders.

If you are unclear on any aspect of the project, the onus is on you to get clarification. Making assumptions is no way to submit a winning bid. If you can't get your questions answered to your satisfaction, you might want to reconsider whether bidding the project makes sense.

Visit the link below for the full article:

www.constructconnect.com/blog/how-to-win-more-construction-bids-in-2022